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Contents

Introduction	4
Publish or Perish	5
Decisions, Decisions	6
Same Challenges, Different Medium	7
There's Got To Be A Better Way	8
Is EbookoMatic Right for You?	9
Testimonials	
Ebook Publisher Checklist	
Why Do It Yourself?	
Your Ebooks Are Available On Multiple Web Sites	13
Bonus #1: Free Pro Shop Ebook Library	17
Bonus #2: Free Copy of Autoresponder Magic	18
Bonus #3: Free Copy of Million Dollar Emails	
Bonus #4: Free Copy of Killer Mini Sites	
Bonus #5: Free Copy of Pay-Per-Click Commando	21
Bonus #6: Free Copy of eBook Secrets	22
Our Ironclad Money Back Guarantee	24
Order Now	
Free 10-Day Trial Available!	26
Pre-Publication Checklist	28
Your Ebook Cover	
Sample Copyright Notice	
Sample Disclaimer Notice	31
Using Styles	32
Adding A Table of Contents	35
Adding Headers	38
Adding Footers	39
Uploading Your Word File	40
Preparing Your Ebook Summary	43
Uploading Your Ebook Cover Graphic	46
Preparing Your Author Page	47
Graphic Tips	49
Downloading Your Ebooks	50
Publishing An Interview	51
Publishing An Ebook Announcement	53
Checking Page Views and Royalties	
Post-Publication Checklist	56
Sample Press Release	
Online Help	58
Members Only Reference Area	
Make Money With EbookoMatic	60
About The Founder	61
About This Ebook	62

Introduction

Hello, my name is Steven Schneiderman, and I'd like to show you a quick and easy way to electronically publish your work within minutes. In the pages that follow, you will learn about some of the pros and cons of ebook compilers and ebook publishing companies, and why I think **EbookoMatic**, **The Instant Online Ebook Publisher**, is the only reasonable choice for you to consider.

I can show you a way to publish your ebooks and begin selling them online on multiple web sites within minutes. Not months, weeks, or even days. In fact, if your manuscript is in **Microsoft Word for Windows 95, 117 or 2000**, you could be published in the same amount of time it takes you to read this brief ebook!

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Publishing electronically is much, much easier than you think!

Publish or Perish

We all know that getting the attention of a publisher, agent, or editor is one of the greatest challenges a writer faces.

Like most writers, I spent time learning to craft the perfect cover letter. I spent money duplicating my manuscripts and including self-addressed stamped envelopes with every sample of my work. And at the end of several months, if I was lucky, I had nothing to show for my efforts except a growing pile of rejection letters on my desk. Am I alone? No. I'm sure you have stories of your own.

Then one day it dawned on me that maybe I was focusing all of my energy on the wrong audience. Instead of trying to interest a few select people in power, why didn't I just go straight to the people who might want my book in the first place?

Just because those publishers, agents and editors didn't show an interest in my work didn't mean that there weren't potentially millions of people out there who would read it! And what better way to reach those millions of people than through electronic publishing?

Ever since Stephen King hit the cover of Time Magazine last year, ebooks have been the center of attention amongst authors and publishers. Frankly, ebooks have been around a long, long time – almost since the Internet went commercial in 1995 – but to the bulk of the people out there, it was a new, untested medium.

When King decided to release his book via the Internet, all eyes turned towards him, and many publishers wanted him to fail. In the long run, while King made about \$500K in his first month, he opted to discontinue his online serialization of his novel in favor of print publishing. He knows who butters his bread. Still, for the vast majority of previously unpublished authors, electronic publishing has huge benefits:

- You don't need an agent or a publisher.
- You can create an ebook yourself using tools like EbookoMatic.
- You can automate ordering and fulfillment.
- You can give your ebook exposure to millions of readers for free.
- You can receive greater financial rewards.
- You can bring your book to market instantly.

These are all good reasons to publish your work electronically. The challenge has been how to bring your ebook to market quickly, affordably and securely.

Decisions, Decisions

Once I decided to publish electronically, I realized I had to make a decision. Did I want to purchase ebook software, create my own ebook, and then develop and promote my own web site, or did I want to find a trustworthy electronic publisher to manually convert my manuscript and then promote it for me?

Now I have looked at just about every major ebook compiler package on the market. In fact, I presently own over 15 different software packages including several that are freeware and shareware products. Here's what I found:

- Some software can cost in excess of \$250. That's for starters. Then you
 have to consider the cost of your time to learn how to use the software.
 This usually results in lost time and money and a great deal of frustration.
- Some companies charge you to upgrade every time they release a new version of their software, and if you don't upgrade they won't support your old version. So you have an ongoing investment to worry about.
- Some software can actually promote piracy by storing your web pages in temporary directories enabling anyone to alter, copy, print and resell your ebook without you even knowing about it.
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- Freeware and shareware ebook compiler solutions may appear to have good value, but sometimes they can be buggy, poorly supported, and limited in their functionality. Many also use their own proprietary format that can cause all sorts of support problems further on down the road.

So much for ebook compilation software. I don't know about you, but I'd rather spend my time writing and working on new books. If you have the time and money to experiment, more power to you. But if you want to focus more time on your writing, please read on.

Same Challenges, Different Medium

I've also performed thorough research about ebook publishing companies, too. One search through your favorite search engine will reveal hundreds of ebook publishers. Who are these people and where did they suddenly all come from?

Most are folks just like you except that they have found the time to master ebook software compilation and web design. Many of these "techies" have built a small business by charging authors like us anywhere between \$50 to over \$1000 to manually convert a single manuscript into an ebook. That's a lot of cash for anyone to spend, especially a fledgling author.

Like many of the small press publishers in the print world, many of these smaller electronic publishers are also going out of business faster than you can say "dot com." In fact, some of the forerunners of ebook publishing went belly up in just the past few months claiming insufficient funds and lack of profitability. Do you really want to see your publisher go under before your ebook even has the chance to see the light of day? I don't.

There are some larger, more recognized publishers who are attempting to make the transition from print to ebooks. Some are buying up the failing dot coms, but it's clear from visiting many of their web sites that they don't fully understand the ebook market or the needs of the authors.

They don't understand that new authors frequently want greater control and participation in how their work is marketed, and that the old way of doing business (low royalties) is no longer favorable.

Of course, the really big problem with trying to approach a major publisher is that they tend to publish established authors with a successful track record over new authors.

Big surprise.

There's Got To Be A Better Way

With many electronic publishing services, you're often just another ebook on a virtual ebook shelf. Sure, you have the satisfaction of knowing your ebook is available for sale to millions of people, but a part of you feels powerless.

Why? Possibly because without knowledge and experience in Internet-based marketing and promotion, no one is going to find out your ebook even exists. While a lot of these online publishers might have real pretty web sites, if folks don't know your ebook is there, how will they ever find you? And while some of these publishers might offer the latest print-on-demand technologies, they usually know little to nothing about marketing and promotion.

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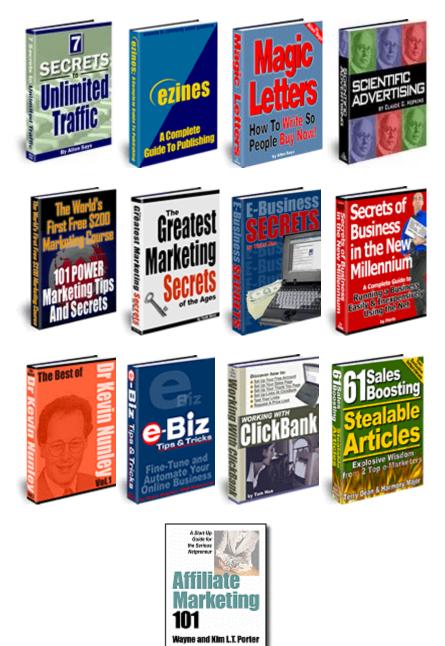
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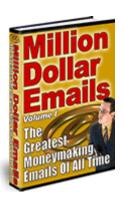
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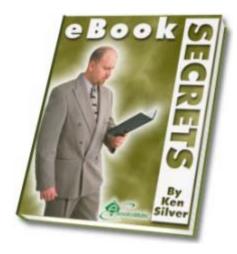
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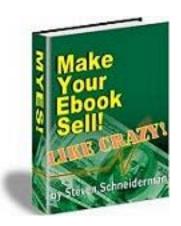
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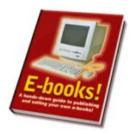
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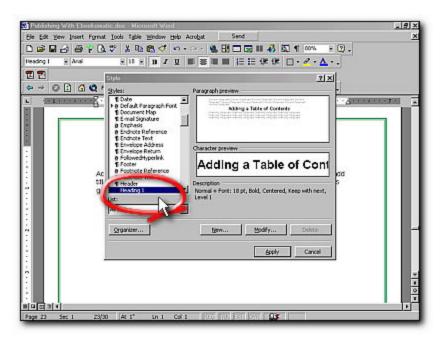
If legal advice or other expert assistance is required, the services of a competent professional should be sought. While the author has made every effort to be factual, your results may vary.

Using Styles

Adding a Table of Contents in **Microsoft Word** requires you to do two things: add title styles to your chapter headings throughout your document and to use the automatic Table of Contents generator to create the contents page.

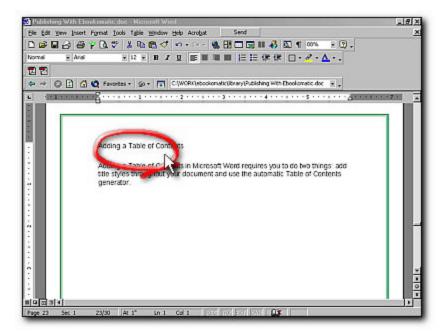
Styles allow you to highlight text, and with a click, to apply multiple attributes simultaneously. In this way, you can set chapter titles as 24 point, bold, Arial, centered all with a single mouse click.

Using styles saves a lot of time. You can look at the default style settings for your document file by clicking on **Format > Style**. Your styles may be set-up differently than the ones pictured here.

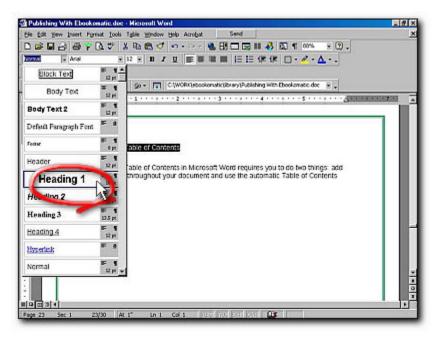


Applying Styles 1

To apply a heading style, you simply highlight the text with your cursor, and then select <u>Heading 1</u> (24 point, bold, Arial, centered text) from the drop-down style menu that appears on the left side of the top toolbar.

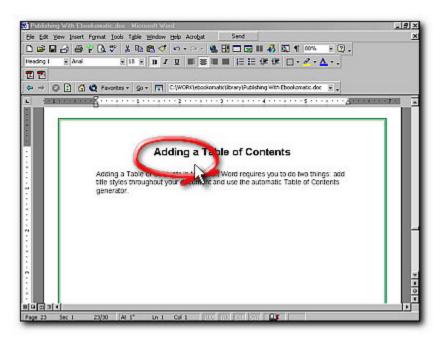


Applying Styles 2



Applying Styles 3

Instantly, the highlighted text takes on the attributes of the style selected. In this case, <u>Heading 1</u>.

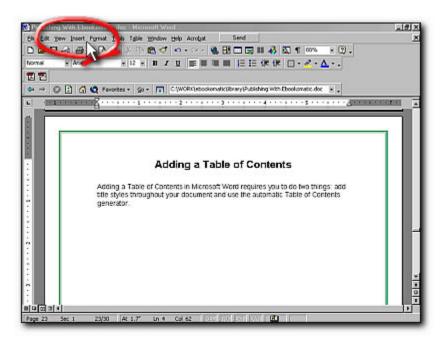


Applying Styles 4

You would scroll through your document and apply a <u>Heading 1</u> style to each main chapter title (if you wanted to, you could apply other style settings -- Heading 2, Heading 3, etc. -- to various levels of chapter subtitles, but this can get confusing for the reader).

Adding A Table of Contents

When you have finished adding styles to your chapter titles, you are ready to auto-build your Table of Contents. Start by selecting **Insert > Indexes and Tables** from the top menu bar.

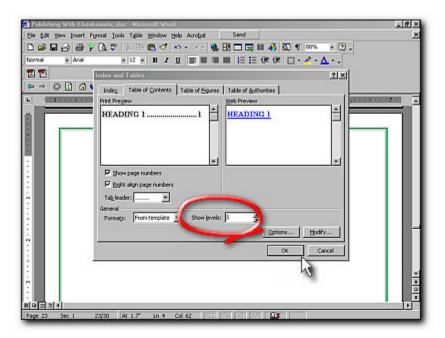


Building A Table of Contents 1

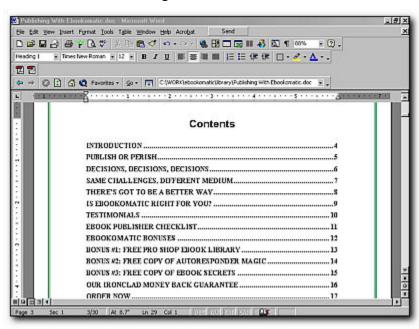
The options for **Indexes and Tables** appear. Click on the tab for **Table of Contents**.

If you have only applied a single heading style to the main chapter headings, then make sure the **Show Levels** settings is set to **1**.

Then click on **OK** to generate your Table of Contents.

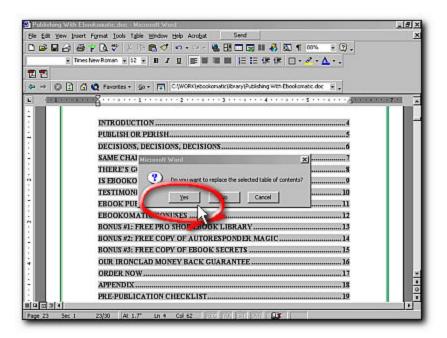


Building A Table of Contents 2



Building A Table of Contents 3

If you add or edit chapters, you can regenerate an updated Table of Contents. Repeat the process, and Microsoft Word will ask you if you want to "Replace the selected table of contents?" Respond with "Yes" and an updated table will be created and displayed.

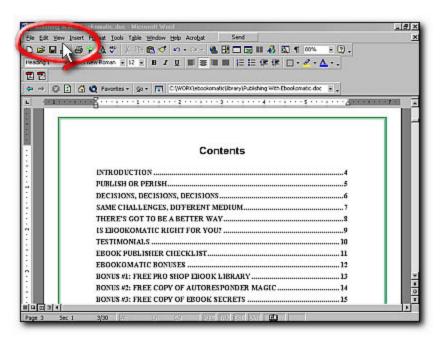


Building A Table of Contents 4

For ebooks fewer than 25 pages, a Table of Contents is usually not necessary, but if you have many chapters and want to be courteous to your readers, add a Table of Contents. It's quick and easy with Microsoft Word.

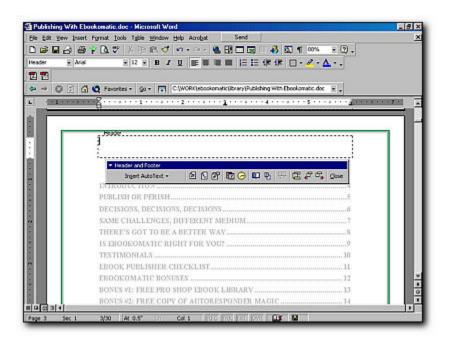
Adding Headers

When publishing your manuscript, it is important to make the document look as professional, clean and crisp as possible. Adding the Title and Author Name to the page header and Page Numbers to the footer really helps your reader as they progress through your book. Start by selecting **View > Header and Footer**.



Adding Headers and Footers 1

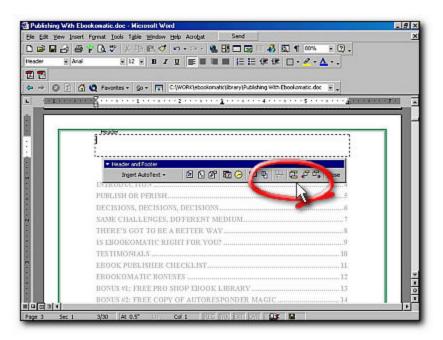
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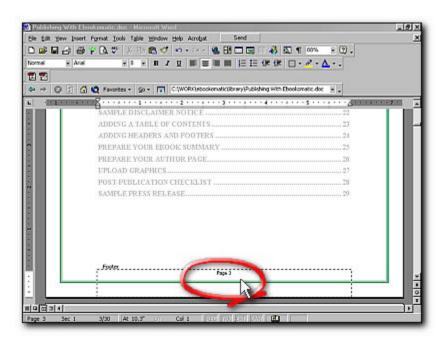
Adding Headers and Footers 2

Adding Footers

To enter your page numbers in the footer, click on the header/footer toggle button on the tool bar, and the page will jump to the bottom of the page and display the footer area. Type and center the word "**Page**" and then click on the "#" sign to add auto page numbering to your footer.



Adding Headers and Footers 3



Adding Headers and Footers 4

Uploading Your Word File

Now that your manuscript is ready for publication, let's look at how easy it is to actually upload your file and begin using **EbookoMatic**. First go to the **Member Login** screen located at http://www.ebookomatic.com/publish/signin.asp and enter your login name and password that you chose when you first registered for **EbookoMatic** (if you have forgotten your password, just enter your login name and click on Forgot Password, and the system will email you your password immediately). Additionally, you can change your login and password at any time.



Publishing with EbookoMatic 1

Upon login, you will arrive at the **Members Only** screen that provides general navigation tips and information about the system. To start publishing, click on **Author Support** where you can do all of the following:

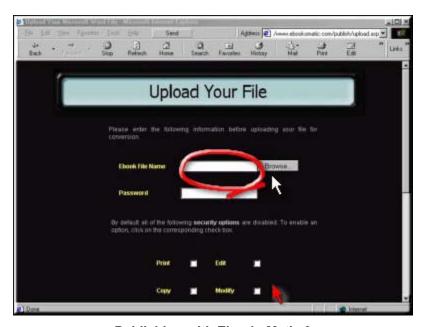
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- View online tutorials
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Here's a snapshot of the **Author Support** page with all of its options:



Publishing with EbookoMatic 2

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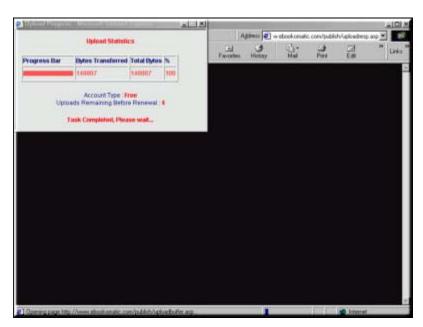
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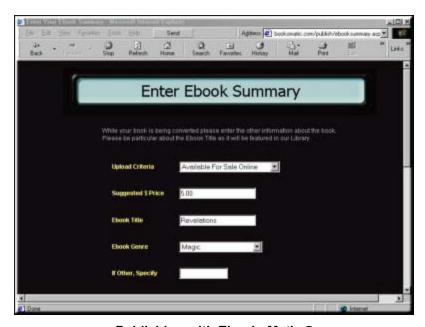
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Here are some snapshots of the **Enter Ebook Summary** screen where you can choose these settings as well as include a brief summary and book excerpt.



Publishing with EbookoMatic 5

Note the **Ebook Summary** screen is comprised of two parts. The lower portion of the screen allows you to enter a textual description of the ebook.



Publishing with EbookoMatic 6

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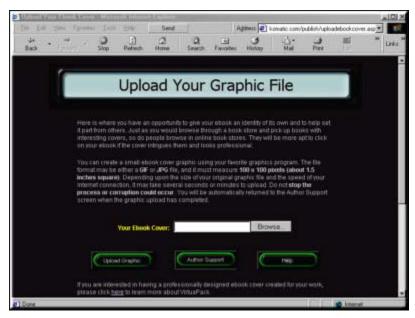
To get started, we recommend signing up for his **free** mini-courses available by email. Each day you'll receive helpful hints and examples about how to write well for the web.

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Preparing Your Author Page

Just as your **Ebook Summary** sells your ebook, your **Author Page** sells you to your readers. It's very important to blow your own horn in moderation. That is to say, you want to impress your readers, but at the same time, you do not want to come across as one who lacks all humility.



Publishing with EbookoMatic 8

As an exercise you might list the top ten facts you want to include on your **Author Page**, and then write the page in the third person as if you were an interviewer or an objective third party.

Most **Author Pages** include the following information:

- Year and place of birth
- Educational background
- Past publications
- Past awards or accomplishments
- Current information

An example might be as follows:

"Steven Schneiderman was born in the Bronx, NY in 1958. He has earned both a B.A. and an M.A. In Creative Writing, and he has taught English as a Second Language at Queens College, The City University of New York in the early 1980's.

His previous poetry has appeared in numerous small presses across the country including Poetry Now, Non Sequitor, Drum, Terrible Beauty, and Japanophile. His non-fiction work has appeared alongside Woody Allen and Stephen King's essays in American Voices published by Harper & Row.

His poetry and fiction have won multiple university awards including the Schoenstein Award for Versatility in Creative Writing and the Kreuzer Award for Most Promising Poet of the Year (1980 and 1981 respectively) from the City University of New York.

Steven Schneiderman currently resides in Tulsa, OK with his wife and two children. In addition to being an author, he is also the creator and founder of EbookoMatic: The Instant Online Ebook Publisher."

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Publishing with EbookoMatic 9

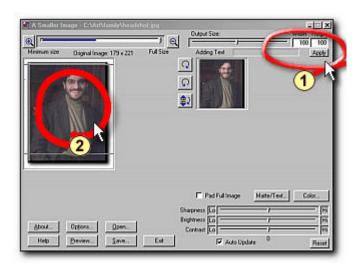
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Using A Smaller Image 1

Open the desired file, and set the picture size to 100 x 100 pixels (Step 1). Move the "Crop Window Slider" over the image to frame it just right (Step 2). Click and save.



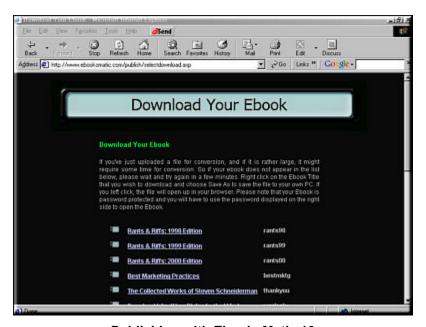
Using A Smaller Image 2

Once your graphics are ready, you can upload them to your **Ebook Summary** and **Author Page**.

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Interview Preview

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Ebook Announcer

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Delete Announcement

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From the **Author Support** page, simply click on <u>Royalties</u> and you'll be taken to a tabular display which shows your ebook titles on the left side followed by the number of times the summary has been viewed, the number of downloads, and the running total for revenues.



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In addition to being handy for checking your popularity and sales, this is also a great marketing tool. If your views and sales are not what you expected than try adding or changing your ebook cover graphics or making your ebook summary descriptions more intriguing and "salesy". Then after allowing a few weeks, check your statistics again to see if the changes improved your views and sales. If your views improved but your sales did not, try reducing your ebook price a few dollars, and then give it a few more weeks.

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- Gather testimonials and endorsements from early readers.
- Finalize your price strategy.
- Use the Online Press Release Generator to craft the perfect press release.
- Be sure to direct people to your **Author's Page** in our Library.
- Send out your press release using our free @Ebook4Sale.com promotional email system.
- Follow-up with customers to insure their satisfaction.
- Gather feedback for future enhancements to the next edition of your ebook.

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- Classified Ad Secrets
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- Cool Tool Awards
- Marketing Weapons
- Promotional Assistance
- Advertising Assistance
- Marketing Assistance
- Web Design Assistance
- Aweber Autoresponders
- Get Response Autoresponders
- PromoMinder

Sample Press Release

Writing a press release is easy, but writing a good one is not. There are two simple rules to remember:

- A press release's job is to inform <u>not</u> sell (make it newsworthy)
- Press releases follow the same basic format (don't be inventive)

Here is a sample press release for you to follow:

For Immediate Release

Tulsa, OK - January 1, 2000

EbookoMatic.com, The Instant Online Ebook Publisher today announced the release of a new ebook entitled <u>Sante Fe Rose</u> written by Posey Gaines.

"We are very excited to be offering this work written by Posey Gaines, and we feel <u>Santa Fe</u> <u>Rose</u> will become a very popular ebook title in the fiction section of our online ebook library," said Steven Schneiderman, founder of **Ebookomatic**.

"With talent, experience, and a unique voice of his own, we are confident that Posey Gaines will come to be highly regarded within the ebook publishing world. We are very proud to have this author as a member of our growing online community of writers."

<u>Santa Fe Rose</u> is Gaines' first book and was written over the course of two years, shortly after the loss of his wife to breast cancer in 1993. This partially autobiographical novel is Gaines' first literary work, and part of a proposed trilogy to be completed in the near future.

Posey Gaines was born in Terre Haute, Indiana, and later settled in Tulsa, OK in 1968. Having earned a Masters Degree of Divinity, Gaines worked for the United Methodist Church for 26 years.

Originally starting as a watercolor artist, Gaines sought other mediums of artistic expression including writing and multimedia. He now works as a web designer for AcmeClick.com.

Gaines currently lives in Tulsa with his wife, Vicki.

To arrange an interview with the author, please contact:

Posey Gaines gaines@ebook4sale.com

* * *

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- PressBlaster
- PRSubmit
- Trash Proof News Releases
- How to Obtain A Flood of Publicity

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Intellectual Property:

- Copyrights
- Trademarks
- ISBN Numbers
- Recommended Links

Web Site Design:

- Words
- Design
- Getting Traffic
- Customer Service
- Domain Names
- Web Site Hosting
- o Ecommerce

Promotions:

- Ebook Design
- Ebook Covers
- Affiliate Strategies
- Press Releases
- Seminars/Readings
- Mail Campaigns
- Email Campaigns
- Recommended Tools

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